



BOYS & GIRLS CLUBS  
OF GREATER CONEJO VALLEY

ANNUAL REPORT 2017

# GREAT FUTURES START HERE







Inside This Report

ABOUT US

Pages 2-3

- Our Mission
- Thank You to Our Sponsors
- Who We Are
- Organization Highlights

PROGRAMS

Pages 4-6

- Academic Success
- Character & Leadership
- Healthy Lifestyles
- Summer Camp Enrichment

DONORS & PARTNERSHIPS

Pages 4-8

- Donors
- Board of Governors
- Corporate Sponsorships
- Key Partnerships

FINANCIALS & CAMPAIGNS

Page 7

- Capital Campaign
- 2017 Financials

Dear Boys & Girls Clubs of Greater Conejo Valley Stakeholders,

2017 was a year of transition for BGCGCV. Our long time CEO, Mark Elswick, departed in the second quarter for new opportunities. We will be forever grateful for his nine-year legacy during which we grew from serving 1,379 kids at four clubs to nine clubs serving 4,329 kids! Mr. Elswick's entrepreneurial spirit ensured our stability in the community and reputation for great programs. We also send a special thank you to Board Member Dean Lesiak who stepped in as our interim CEO for 5 months during the transition. With his attention to detail and financial sense, we gained new appreciation for the granular impact of our efforts.

After a national search led by the highly-regarded executive search firm Korn Ferry, funded by Boys & Girls Club of America, the Board of Governors selected Crystal Nāone, Ph.D., the former CEO from 2007-2017 of INPEACE, a statewide non-profit youth organization in Hawai'i, as our new President and CEO. Dr. Nāone joined our organization just in time for our 15th Annual Gala, our signature event at the end of October and during the last quarter, chartered a new club in the Las Virgenes School District, officially marking nine clubs at ten locations.

The dedicated and committed Board of Governors played a critical role in the well-being and transition of the Boys & Girls Club of Greater Conejo Valley in 2017. We were all deeply saddened by the passing of longtime supporters and Board Members Lon Morton and Michael Oslac. They are profoundly missed.

Looking to the future, 2018 will be a year of coordination, internally and externally, as our efforts are focused on moving from a solid organization to an exceptional organization. None of this would be possible without the generous support of our donors, which is why we have dedicated much of this report to recognizing those who have played a critical role in the success of the organization in 2017. It is with excitement in our hearts that we share our deepest gratitude.

Sincerely,

*Crystal Nāone*

Crystal Nāone, Ph.D.  
CEO & President

*James C. Post*

James C. Post  
Chairman of Board



Who We Are

The Boys & Girls Clubs of Greater Conejo Valley opened its doors in 2003 and has since grown to be one of the largest in Southern California, and one of the top 100 Boys & Girls Clubs out of the 4,000-plus Clubs in the country. Located within Los Angeles and Ventura Counties, we serve communities from ten Club facilities.

Clubs provide a safe place to play, laugh, discover and learn for youth in grades K-8. We offer programs before and after school, as well as summer camps and year-round sports leagues. Caring, trained staff and volunteers work with our members in a supervised, safe and structured environment. They foster a sense of belonging, responsibility, civility and civic engagement, helping youth build new skills so they can succeed and receive recognition for personal accomplishments. No child is ever turned away due to their inability to pay.

“ The Boys & Girls Club has provided a safe haven for my son Liam to go to in the morning, lunch and after school. Liam has found a family amongst the kids at the Boys & Girls Club. He has formed friendships and bonds with the kids there that is priceless. - Bridget Mistry ”

Our Mission

Enhance the lives of young people and their families by providing a positive environment that cultivates academic success, healthy lifestyles, good character and citizenship.



Clubs  
Newbury Park  
Thousand Oaks  
Westlake Village  
Agoura Hills  
Oak Park  
Calabasas  
Hidden Hills

4,329  
Registered Club Members



34  
Full-Time Professional Staff

117  
Part-Time Youth Development Staff



41  
Volunteer Board Members

127  
Youth Volunteers (17 years & younger)

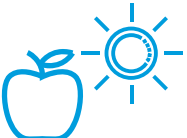
402  
Adult Volunteers



8,002  
Youth Served Through Community Outreach

12,331  
Total Youth Served

In 2017, we served an average of:



1,207  
members every day during the school year

554  
members every day during the summer

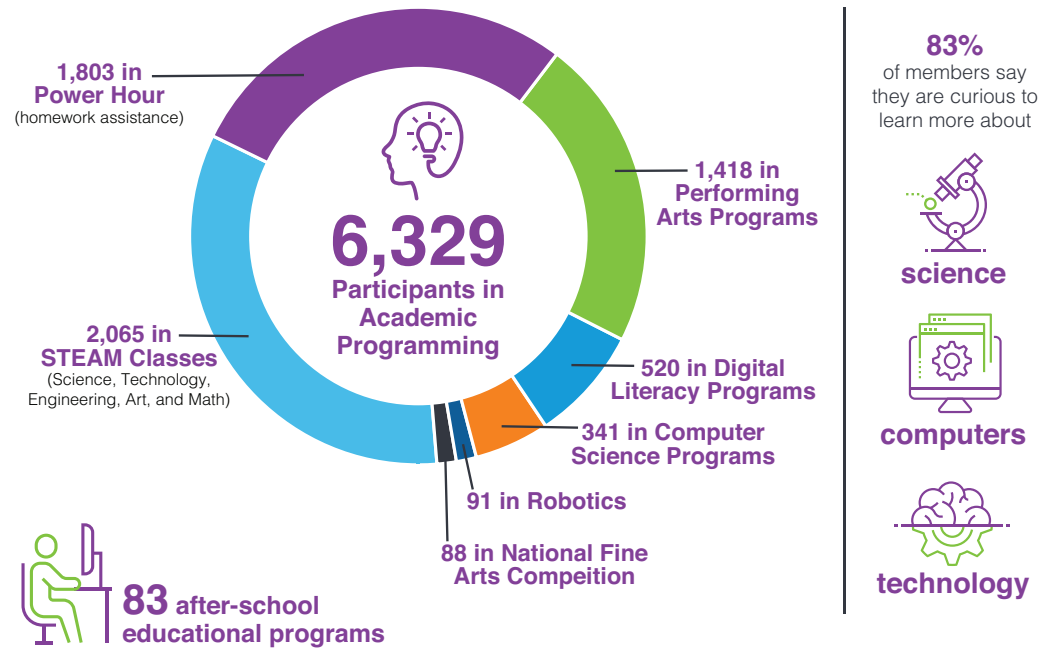


## Making an Impact Through Programs

Boys & Girls Clubs of Greater Conejo Valley is committed to ensuring that America's youth, especially those who need us most, graduate from high school on time with a plan for the future.

### Academic Success

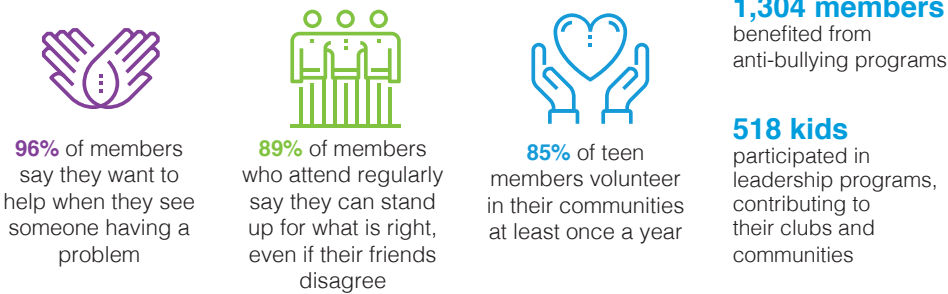
Exposure to science, technology, engineering and math is critical during the tween years, when young people's natural curiosity drives interest, building capacity for success in these essential 21st century skills.



83 after-school educational programs

## Character and Leadership Development

These programs help youth become responsible, caring citizens and acquire skills to participate the democratic process.



### Healthy Lifestyles

These programs develop young people's capacity to engage in positive behaviors to nurture their well-being, set personal goals and grow into self-sufficient adults.



“ Being a member of the Club has made me feel connected to a community.

- Kevin, 7th grade

”



## 2017 Donors

### Chairman Level \$100,000+

Fred & Susan Nason  
John L. Notter

### Benefactor Level \$50,000-\$99,999

Albert Marley  
Bob & Audrey Byers  
Tim English & Joni Kennedy

### Patron Level \$20,000-\$49,999

Cal & Marje Johnston  
Dave & Jackie Engen  
Jack & Cindy Edelstein  
James & Cathie Post  
Leo Bunnin  
Lon & Rocky Morton

Mark & Linda Bagaason  
Paul & Olenka Speaker  
S. Dean & Suzy Lesiak  
Sergio Gonzalez

### Ambassador Level \$10,000-\$19,999

Audrey Edler  
Anonymous  
Bruce & Marlene Kanter  
Dan Goldberg  
David & Stacie Heroux  
Gregg Stapleton  
Jack & Betty Gleason  
Jeff Tanenbaum  
Lane & Mary Weitzman  
Linda & David Catlin  
Richard Katz  
Richard Landry  
Steven Dorfman  
Tony & Mary Tesoro  
Tom & Shelley Schlender

### Partner Level \$5,000-\$9,999

Adam & Trina Bulpitt  
Albert & Angela Nassi  
Amer Soudani  
Amy & Paul Wissmann  
Carl & Michelle Goldsmith  
Craig & Joan Plassmeyer  
Dale Rosenbloom  
Daniel & Susan Kane  
Dave Katz  
Eric Bossuk  
Frank Visco  
Gary & Katy Leff  
Gary & Susan Stephani  
Hugh & Keets Cassar  
Jack Bergman  
Jason Geffen  
Jeff & Vicki Shumway  
Joan Plassmeyer  
Joe & Jennifer Seetoo

Joe & Mari Amoroso  
Larry Elins  
Mark & Judy Elswick  
Mark Kanter  
Michael Maddox  
Nicolas Heroux  
Peter Wakeman  
Rick & Leanne Helfman  
Robert & Dagmar Bocchi  
Stephen Davis  
The Oslac Family  
Thomas & Lindy Vozzo  
Timothy Milaney  
Tommy Thayer

### Executive Level \$2,500-\$4,999

Alissa Morton  
Bob Ehrlich  
Chris Louie  
Christine Hogan  
Curt Pindler

Dan & Maya Bienenfeld  
Dan Cimino  
Dana Marley-Kolb  
David & Deborah Junod  
Denis Weber  
Ed & Karen Jefferson  
Jason Amoroso  
Jeff & Karen Johnston  
Jennifer Vides  
Jerry & Lela Adams  
Jim & Hope Olsen  
Joe Mastronardi  
Joel Bennett  
John & Kim O'Meara  
John & Leigh Fleming  
John Scardino  
Kenenth Roberts  
Marilyn Bencar  
Mark & Tara Weber  
Nicole Taylor  
Norman & Glenda Kravetz  
Pat & Barry Phelps

Paula Vazquez  
Richard & Mary Carpenter  
Richard Day  
Robert & Stephanie Kulle  
Robin Palmer  
Seth Haye  
Shelli Turner

### Supporter Level \$500-\$2,499

Allen & Joyce Rumack  
Angelo Mozilo  
Arnie Rudman  
Barry & Wendy Elman  
Becky Fleishman  
Bob Klingensmith  
Brent Flynn  
Brian Ternan  
Brooke Knapp  
Chris Miller  
Chrissie Hand  
Colin Havert

David & Gale Haley  
David Breistein  
David Leff  
David Melito  
David Pincus  
Dena Gong  
Dennis & Chris Predmore  
Des Phelan  
Diane Robbins  
Doug & Ellen Weitman  
Douglas Galloway  
Dr. Crystal Nāone  
Dr. Peter Miao  
Edmund & Jannet Avaneassians  
Elaine Keyes  
Elizabeth Rice Grossman  
Esther Hopkins  
Fifi Lippman  
Gary & Peggy Finefrock  
Gary & Shana Collett  
George & Patricia Jones  
George & Sally King

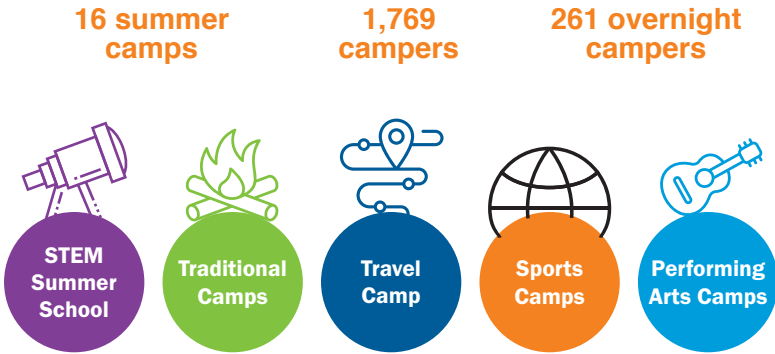
Gwen & Dan Millis  
Howard Koff  
Jack & Barbara Impellizzeri  
Jacquelyn Larson  
James Drugan  
Jana Johnson-Yost  
Jay & Marsha Tanenbaum  
Jeff & Lisa Hurrell  
Jeff & Nancy Grant  
Jeffrey Edell  
Jennie Parkinson  
Jennifer S. Anderson  
Jeremy Lux  
Jerry Orefice  
Joe Vona  
Joel Shukovsky  
John & Wanda Hopkins  
John Huelskamp  
John Russon  
Jon Smith  
Karen Friedman

Karen Morin-Green  
Keith & Kristi Davidson  
Ken & Eileen Kaplan  
Larry Kaiser  
Leonard Elbaum  
Lou Guerrero  
Marc Benezra  
Maren Oslac-Sanchez  
Mary Ann Scott  
Matthew Avruch  
Maureen Price  
Melissa Oakland  
Michael Davis  
Michael Glickfeld  
Michael Stephani  
Mike Ceurvorst  
Nicholas & Rosemary Haber  
Norm Reddick  
Norman Greenbaum  
Philip Denlea  
Richard Boespflug  
Richard Ferraro

Rick Roussin  
Robin & Stan Heyman  
Rodney Brinkley  
Ronald & Roswitha Shaffer  
Samuel & Denise Arsht  
Scott Lindquist  
Shari Kairey  
Theresa Protter  
Thomas & Mary Ann Shaver  
Tim Paulson  
Wendy Rettinger  
William Laliberte

Summer Camp Enrichment

Each summer in America, an estimated 43 million children miss out on expanded learning opportunities that could prevent them from falling behind. Our Clubs are committed to extending learning through hands-on summer experiences.



2017 Program Sponsors

**CHARACTER & LEADERSHIP**  
Morton Capital Management

**ACADEMIC SUCCESS**  
Macy's West

**HEALTHY LIFESTYLES**  
Harriet H. Samelsson Foundation

**MUSIC & PERFORMING ARTS**  
Richard & Mary Carpenter,  
Alliance for the Arts

**POWER HOUR**  
**Making Minutes Count**  
Dr. Richard Grossman  
Community Foundation

**SUMMER CAMP**  
Logix Federal Credit Union  
Taco Bell

**SCIENCE, TECHNOLOGY,  
ENGINEERING, AND MATH**  
Doug & Joan Shumway Family  
Southern California Edison

Financials

For every \$1 invested in our work, Boys & Girls Clubs generate \$15.45 of positive economic impact in the community.

Reference: Economic Impact Study by Damoebi Global Research.



\$652,179  
scholarships awarded

915 members from  
low-income families

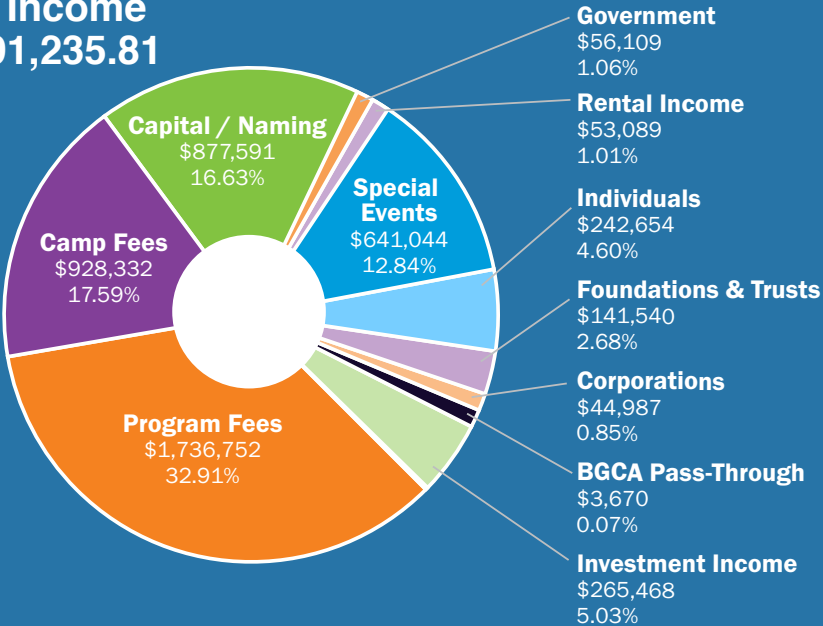
Capital Campaign

Working to build a better future:

We raised \$2,815,791 to construct the John L. Notter Family Boys & Girls Club at Redwood Middle School. Your gifts have made this vision a reality.



2017 Income  
\$4,991,235.81



In-Kind Donors

2nd Chance 4 Kids  
33 Partners, Inc.  
5 Star Theatrics  
ABC Studios  
Ama Waterways  
American Trophies & Awards  
Avila Village Inn  
Barry's Tickets  
Bazyli Studio  
Brandes Portraits  
Channel Islands Scuba  
Chick Fil-A  
Child Empowerment  
Chris Harrison  
Conejo Awards  
Dolphin Bay Resort & Spa  
Dominos  
Elite Island Resorts, Caribbean

Fast Frame Encino  
Four Seasons Hotels: Denver, Las Vegas, San Francisco, St. Louis & Westlake Village  
Freedom Wine Company  
Gap/Old Navy  
Hawaiian Hotels & Resorts  
Hotel Del Coronado  
Jafra Cosmetics International  
Jewels by Caryn  
Kirk Jewelers  
Kitti McMeel Photography  
Kneadybakery.com  
Lavaggio Auto Detailing  
Leonis Adobe Museum  
LINKS Golf Magazine  
Los Angeles Kings Hockey  
Los Angeles Rams  
Los Robles Golf & Country Club

Lost Hills Sheriff Station  
Merryvale Vineyards  
MOD Pizza  
Monarch Beach Resort  
More Zap Productions  
North Ranch Country Club  
North Ranch Self Storage  
Oakheart Country Music Festival  
Octagon, Inc.  
Pacer's National Bullying & Prevention  
Pacific Athletic Wear  
Pedego 101 Electric Bikes  
Photography By Joel  
Polacheck's Jewelers  
PowerShares QQQ Championship  
Principe Vineyards  
Restaurant.com  
Revolution Foods

Rising Entrepreneurs Program  
Roger Dunn Golf Shops  
Ronald Regan Library Discovery Center  
Rumack and Harmer Pediatric Dentistry  
SAFE Talk Suicide Prevention  
SG Associates  
SkulptLab Fitness  
Southwest Airlines  
Spanish Hills Golf & Country Club  
Sprouts  
Sunlight Solar Leads  
Target  
The Lodge at Torrey Pines  
The Westin Maui Resort and Spa  
Thousand Oaks Smile  
Title Boxing Club  
Togo's

Trevor Morrison Photography  
Tuscany il Ristorante  
US Bank  
Vifa  
Vintage Grocery  
Walgreens  
Watershed Presentations  
West Coast Turf  
Your Year of Miracles  
Zin Bistro Americana

Foundations

**Leading Gift:**  
Dr. Richard Grossman Community Foundation,  
Elizabeth Rice Grossman American Eagle Outfitters Foundation  
Amgen Foundation  
Anonymous  
Anthem Foundation  
Best Buy Co., Inc.

Conejo Valley Optimist Education Foundation  
Edison International  
Gene Haas Foundation  
Greater Conejo Valley Community Foundation  
Harriet H. Samuelsson Foundation  
KGE Foundation Trust  
Macy's West  
Ross Stores Foundation  
Seattle Foundation  
Sherwood Country Club Charitable Foundation  
The Montage Foundation  
Union Bank Foundation  
Wood-Claeysens Foundation

Company Partners

**Chairman Level**  
\$100,000-\$499,999

Olde Thompson

**Patron Level**  
\$20,000-\$99,999

Bunnin Auto Group  
Engen Enterprises/ Taco Bell  
Morton Capital Management

**Ambassador Level**  
\$10,000-\$19,999

Amoroso Companies  
Farmers Insurance  
Logix Federal Credit Union  
Majestic Asset Management  
Rusnak BMW Westlake  
Warehouse Discount Center

**Partner Level**  
\$5,000-\$9,999

Anthem Blue Cross  
B&B Premier Insurance Solutions  
Boys & Girls Clubs Of America  
Bulldog Investors  
California United Bank  
Elins Development  
Harvey, Peter & Lorin Knell  
HUB International  
Jh Portfolio Debt Equities, Llc  
Kinecta Federal Credit Union  
Los Angeles Italian American Golf Association  
Montecito Bank & Trust  
Octagon, Inc.  
OneAmerica / America United Life  
Psbi Parking Structure Builders, Inc.

Rotary Club Of Westlake Village Sunrise  
Tarzana Treatment Center, Inc.  
UBS Financial Services, The Davis Group  
Variety, The Children's Charity Of Southern California  
Wakeman Law Group  
Wells Fargo  
Wesley Thomas Enterprises

**Executive Level**  
\$2,500-\$4,999

Coast Hills Credit Union  
Krost, Baumgarten, Kniss & Guerrero  
NatGen Premier  
Sherwood Development Company  
Western General  
Ardalan Construction  
Arent Fox, LLP

Baker Keener & Nahra, LLP  
City of Agoura Hills  
Color Vibe, LLC.  
Conejo, Simi, Moorpark Association of Realtors, Inc.  
Executive Benefit Alliance  
Greenberg Glusker, LLP  
Jakks Pacific  
L&B Pipe and Supply Co.  
MWS Wire Industries  
Premier America Credit Union  
Regency Theatres, Inc.  
United Way Of Ventura County  
Veritable, LP



## Board of Governors

### Officers

**Jim Post**  
Chairman

**Cal Johnston**  
Founding Chairman

**Gary Stephani**  
Treasurer

**Marilyn Bencar**  
Secretary

### Executive Committee

Mark Bagaason  
Darrell Bradbrook

Linda Catlin  
Jack Edelstein

Jack Gleason  
Sergio Gonzalez

Jeff Johnston  
Joseph Seetoo  
Amer Soudani  
Jennifer Vides  
Denis Weber

### Board Members

Adam Bulpitt  
Stephen Davis  
Philip Denlea  
Steven Dorfman  
Tim English  
Carl Goldsmith  
Joe Greenberg  
Chrissie Hand  
Rick Helfman

David Heroux  
Barbara Impellizzeri  
S. Dean Lesiak  
Scott Lindquist  
Michael Maddox  
Tim Milaney  
Alissa Morton  
Lon Morton  
Michael Oslac

Robin Palmer  
John Scardino  
Jeff Tanenbaum  
Jennifer Vides  
Peter Wakeman  
Douglas Wicks  
Amy Wissman  
Kim Woods  
Andrew Wright

## Community Partners

AE Wright Middle School and  
the Agoura Hills/Calabasas Community Center  
(Jacqueline & Albert "Bud" Marley Boys & Girls Club)

AC Stelle Middle School (AC Stelle Boys & Girls Club)

Bay Laurel Elementary (Bay Laurel Boys & Girls Club)

Chaparral Elementary School (Dr. Richard Grossman Boys & Girls Club)

City of Agoura Hills

City of Calabasas

City of Thousand Oaks

Colina Middle School (Cal & Marje Johnston Boys & Girls Club)

Conejo Valley Unified School District

Las Virgenes Unified School District

Lindero Canyon Middle School (Linda & David Catlin Boys & Girls Club)

Los Cerritos Middle School (Marion & John E. Anderson Youth Center)

Redwood Middle School (John L. Notter Family Boys & Girls Club)

Rotary Club of Westlake Village Sunrise

Sequoia Middle School (Rocky & Lon Morton Boys & Girls Club)

## Boys & Girls Clubs of Greater Conejo Valley

[bgcconejo.org](http://bgcconejo.org)

Administrative Office  
30343 Canwood Street, Suite #200  
Agoura Hills, CA 91301  
Phone: (818) 706-0905  
Fax: (818) 706-0942



**BOYS & GIRLS CLUBS**  
OF GREATER CONEJO VALLEY



A 501(c)(3) Non-Profit Corporation  
Tax I.D. Number: 91-2151731