



Great Futures

START HERE

ANNUAL
REPORT
2019



BOYS & GIRLS CLUBS
OF GREATER CONEJO VALLEY

DEAR **STAKEHOLDERS,**

We are incredibly grateful to be releasing this 2019 Annual Report. The COVID-19 pandemic completely upended the schedule for design and release of this report. However, we still wanted to report to our stakeholders on the work that we have done during the 2019 year. 2020 has been an unprecedented year for all of us, and BGC GCV is in the process of documenting the incredible work of our staff, families, and supporters that have enabled our organization to rise to the occasion—we will be releasing a report on that work shortly.

2019 was an incredible year for the growth and development of our relationships with the community, our volunteers, our dedicated staff, and our members. We are grateful for these nurturing partnerships and are eager to share with you how critical they are to our mission through this annual report.

The Boys & Girls Clubs of Greater Conejo Valley continues to expand our reach within our surrounding communities, providing safe and enriching environments for thousands of children and teens across nine Clubs.

In 2019, we made great strides on improving the quality and consistency of kids' experiences in Clubs. We also continued a strong effort in building comprehensive staff benefits and supports, resulting in a reduction in staff turnover by 38% between 2017 and 2019. In 2017, our turnover rate was 49.56%, in 2018 the rate was 36.84% and in 2019 we were at 30.88%.

To build a strong foundation for future growth, we implemented EOS (Entrepreneurial Operating System, www.eosworldwide.com) organization-wide in 2019, adopting a common language and common processes with laser focus. As a result, every staff member has quarterly goals that align with the organization's quarterly, annual and 3-year plan goals. All of these are designed to build toward the successful achievement of our 2025 strategic plan.

Through focusing on building authentic relationships, not just between our organization and donors, but between our members, volunteers, and staff, 2019 was a year during which we used every opportunity possible to foster positive, strong relationships for everyone involved with our Clubs.

This report is designed to highlight the outcomes of our actions in 2019. We are also eager to show appreciation for our amazing donors, who make all of our work possible.

On behalf of our Board, staff, volunteers, and members, thank you for your partnership. Please join us as we continue our work in building brighter, successful futures for our youth.

Sincerely,

DR. CRYSTAL NĂONE
PRESIDENT & CEO

JEFF JOHNSTON
CHAIRMAN OF THE BOARD OF GOVERNORS



“The Boys and Girls Club is like a 2nd home to me!”

- AIDEN T., 8TH GRADER

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2019 Board of Directors
2019 Community Partners

WHO WE ARE

Since 2003, the Boys & Girls Clubs of Greater Conejo Valley has been dedicated to providing safe spaces for the youth in our communities to play, laugh, discover, and learn. Through our incredible network of volunteers, donors, dedicated staff, and the community, we are able to offer enriching before- and after-school programs, summer camps, and year-round sports leagues.

Caring, trained staff and volunteers engage with our Club members in supervised, safe, and structured spaces. They work tirelessly to create environments that encourage a sense of belonging, responsibility, civility and civic engagement. As a result, our members build new skills that help them meet their goals. Every accomplishment is recognized to build positive self-esteem and confidence. No child is turned away due to their inability to pay.

OUR MISSION

Enhance the lives of young people and their families by providing a positive environment that cultivates academic success, healthy lifestyles, good character, and citizenship.



56%
MALE



44%
FEMALE

28
FULL TIME
STAFF

102
PART TIME
STAFF

32
BOARD
MEMBERS

343
ADULT
VOLUNTEERS

1,451
MEMBERS
FOR 1-2 YEARS

1,352
MEMBERS
FOR 2+ YEARS

4,206
MEMBERS



9
CHARTERED
SITES

12,741
TOTAL YOUTH
SERVED

502 SUMMER AVERAGE
DAILY ATTENDANCE

1,127 SCHOOL YEAR AVERAGE
DAILY ATTENDANCE

PROGRAM IMPACT

BUILDING BLOCKS FOR FUTURE LEADERS

Boys & Girls Clubs of Greater Conejo Valley is committed to ensuring that our community's youth, especially those who need us most, graduate from high school on time with a plan for the future.

Helping kids and teens in our community not only helps build their sense of self, it also helps our community as a whole. The Boys & Girls Clubs of Greater Conejo Valley helps the youth in our communities understand their unlimited potential and creates the building blocks for future leaders. No child is ever turned away due to their inability to pay because we believe every child has the right to a brighter future.

We focus on authentic relationship building, working to reach every child in a meaningful and impactful way. Through leadership development and character-building programs, our Members learn to support their peers and work together to lift up their community. Our education and tutoring opportunities create new experiences to help our youth meet their scholastic goals and broaden their understanding of the world.

Every program we offer is specially designed to bring the best out in each and every one of our members.



83%
OF MEMBERS
like participating in
science activities



96%
OF MEMBERS
agree that, compared
to other places, they
feel safer at the Club.

DONORS

CHAIRMAN LEVEL OVER \$100,000

City of Thousand Oaks
David Murdock
The Shumway Family

BENEFACTOR LEVEL \$50,000 - \$99,999

Calvin & Marje Johnston
Ed & Karen Jefferson
Edison International
Fred & Susan Nason
Harriet H. Samuelsson
Foundation

PATRON LEVEL \$20,000-\$49,999

Boys & Girls Clubs of America
Mark & Linda Bagaason
Rite Aid Foundation
Steven Dorfman

AMBASSADOR LEVEL \$10,000 - \$19,999

Anonymous
Bruce & Marlene Kanter
David & Linda Catlin
Farmers Insurance
Gary & Susan Stephani
Gene & Teri Student
Gene Haas Foundation
Jack & Betty Gleason
Jack & Cindy Edelstein

Jack & Cindy Jones

Jeff & Karen Johnston

Let Them Play Foundation

Logix Smarter Banking

Los Angeles Italian American

Golf Association

Margaret McKinnon

MUFG Union Bank, N.A.

Olenka & Paul Speaker

Parking Structure Builders Inc.

S. Dean & Suzy Lesiak

Taco Bell / Engen

Enterprises, Inc.

Thousand Oaks Toyota

Tim & Joni English

Ventura County Community
Foundation

PARTNER LEVEL \$5,000 - \$9,999

AIG

Amoroso Companies

Anthem Blue Cross

Brian & Celeste Forster

Daniel & Susan Kane

David & Stacie Heroux

Frank Visco

Gary & Katy Leff

Greenburg Glusker

Hub International

Jack & Barbara Impellezzeri

James & Cathie Post

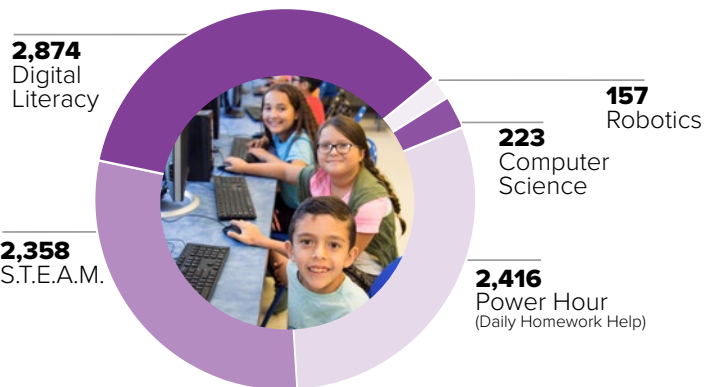
John Scardino

Joseph & Jennifer Seetoo

Ken & Karen Fields

ACADEMIC SUCCESS

Our academic programs provide our members with opportunities to build their skills in basic educational disciplines, helping them apply their learning to everyday situations. This level of early engagement with subjects such as science, technology, engineering, art, and math (S.T.E.A.M.) plays a critical role in the successful academic development of young people, helping to build their capacity for success in essential 21st century skills.



67
EDUCATION
PROGRAMS



71
S.T.E.A.M.
PROGRAMS

93

MPA
PROGRAMS



29
EDUCATION
& CAREER
PROGRAMS



CHARACTER & LEADERSHIP DEVELOPMENT

Our character and leadership-building programs empower our members to support one another through positive influence and meaningful community engagement. By emphasizing meaningful, positive, relationship-building, our programs help youth develop positive self-image and take on leadership roles within their communities.



Manchester Financial
Mazirow Commercial Inc.
Morgan Stanley Foundation
Morton Capital Management
PricewaterhouseCoopers, LLP
Rick & Suzanne Principe
Robert & Stephanie Kulle
Stephen & Amparo Davis
Tarzana Treatment Center, Inc.
Tony & Mary Tesoro
U.S. Bank
UBS Financial Services -
The Davis Group
Wakeman Law Group
WDC Kitchen & Bath Center

EXECUTIVE LEVEL \$2,500 - \$4,999

Andy & Jennie Parkinson
Cal Lutheran University
Carl Goldsmith
Dan & Kessie Cimino
Forest Lawn Memorial Parks
Glenn & Lorraine Crawford
Janis & Matt Mathews
Jay & Michelle Catlin
Jennifer & Joey Terrill
Jim Kruger
John & Carolyn Nicholson
Joseph & Mari Amoroso
K-Swiss, Inc.
Leo & Melinda Bunnin
Majestic Asset Management
Marilyn Bencar

Mark & Tara Weber
Omid & Melissa Noori
Pacific Western Bank
Richard & Denise Day
Robert Perlberg
Scott & Alison Lindquist
Tom Knox
Veritable, LP
Viola Constructors
Warren B. Phelps

SUPPORTER LEVEL \$500 - \$2,499

Adam & Trina Bulpitt
Agoura Sash & Door, Inc.
Alan Jeffrey
Albert Nassi
Alex Student

Allen & Joyce Rumack
Anita Goldman
Anne McCracken
Ara Petrosyan
Art Bosse
Baseline Led Solutions, LLC
Bocchi Laboratories, Inc
Brad & Diane Jadwin
Carol Kieschnick
Caroline Aptaker
Christopher & Adrienne
Passmore
City of Agoura Hills
Claude & Denise Tyson
Coast to Coast Computer
Products, Inc.

CONTINUED

HEALTHY LIFESTYLES

Developing healthy life skills and positive behaviors that nurture self-care and wellbeing is cornerstone to our healthy lifestyles programs. With guidance from our educated and caring staff, members build tools to make empowering life decisions and become productive, healthy citizens.

1,127
Sports
and Fitness
Programs



307
National Fitness
Competition

168
Healthy Lifestyles
Programs

317
Basketball
League



58
HEALTH &
LIFE SKILLS
PROGRAMS



118
SPORTS &
RECREATION
PROGRAMS

35,012
MEALS
PROVIDED



1,541
SUMMER
CAMPERS



SUMMER CAMP ENRICHMENT

We offer diverse summer break programs to offset the learning loss that can occur during the summer months. Because learning loss can negatively impact the long-term academic and developmental achievement of children and teens, we provide a number of fun and engaging programs that help build character, positive relationships, and thinking skills to keep kids on track.



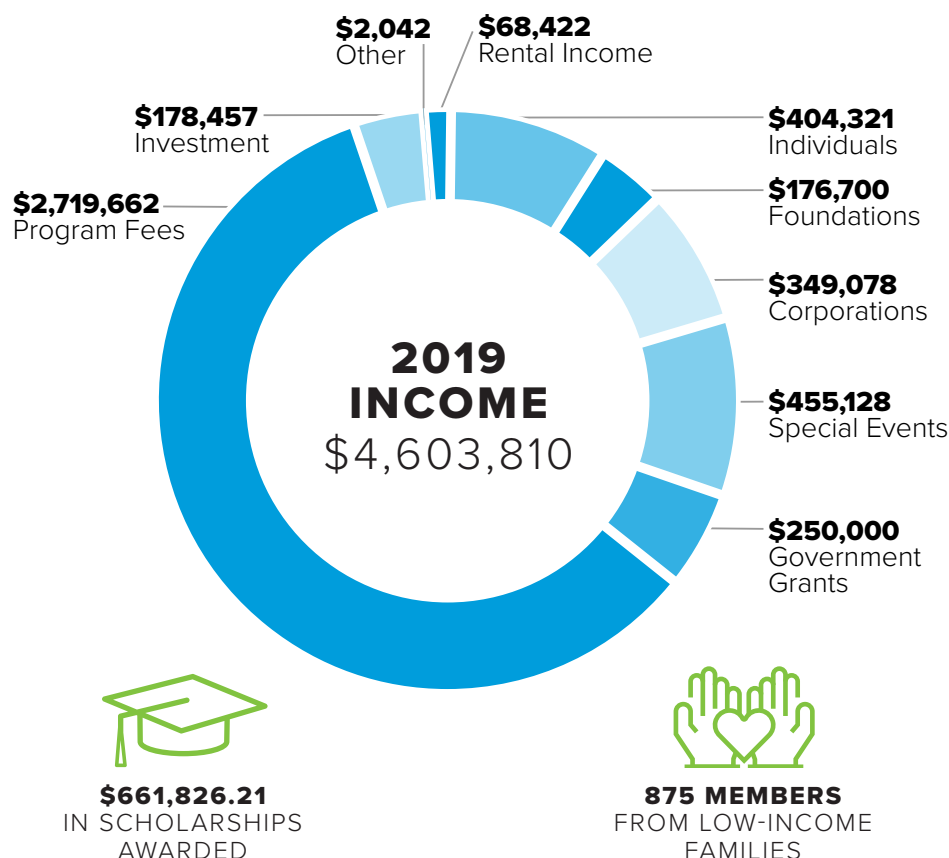
2019 FINANCIALS

The economic impact of our programs are far-reaching.

When parents and guardians have a safe place for their children and teens to spend time before and after school and during school breaks, they can maintain work schedules, limit their childcare costs, and ensure proper scholastic support for their children.

Our members go on to be healthy and productive adults contributing to our local economies and our Clubs.

Our staff and volunteers gain invaluable experience and continue to give back, year after year.



DONORS CONTINUED

SUPPORTER LEVEL \$500 - \$2,499

Conejo Simi Moorpark
Assoc. of Realtors, Inc.
Conejo Valley Optimist
Education Foundation
Courtney Wealth
Management, Inc.
D.A. Dabner
Dan & Gwen Millis
Dan & Maya Bienenfeld
Darius & Laura Raulinitis
Darren Miller
David & Deborah Junod
David & Gale Haley
David & Karen Leff
David R. McGee
David Solomon
Dawn Kruger
Denis & Laurie Weber
Dennis Flugard
Dennis Predmore
Derry & Karen Bishop
Des & Karen Phelan
Dick & Marcia Hoyt
Donovan Marley &

Barbara Sellers
Doyle Woods
Dr. Crystal Nāone
Dr. Francoise Menteer
Dr. Frank Stainetti
Dynamic Innovation
EBA - Executive Benefit Alliance
Erick & Brooke Thorson
Eurasia Power
Fred Kelso
Garreth & Anne McGuinness
George & Sally King
George Carney
Glen Rose
Greg & Donna Econn
Greg & Nancy Angle
Greg Cohen
Jackie Vanco
James Davis
Janss Marketplace
Jeff Grant
Jerry & Lela Adams
Jessica Targum
Jewish Community Foundation
Jodi Valenza
Joe & Monique Hoffmayer

Joey & Mandy Heller
John Bradley
John Foster
John Porter
John Sinnema
Jonathan & Judy Weiss
Karen Crystal
Kenneth & Ava Ungar
Kim Zussman
Laura Perez
Len & Judy Linton
Lexus Champions for Charity
Lisa Furfine
Loretta Shuken
Mark Burley
Michael & Jill Adler
Michael & Joyce Weinper
Michael Schneider
Michelle Kurtz
Mike & Kimberly Michaud
Mike Dutra
Mitchell Freedman
Nicole Carnation
Norman & Glenda Kravetz
Norman Greenbaum
Patrick & Dr. Betsy Connolly

Preston & Cari Lewis
Randy & Cathy Farwell
Rich & Kathy Fettke
Richard & Mary Carpenter
Robert & Jacquelyn Larson
Robert Leonard
Roger & Judy Lazar
Rotary Club Of Westlake Village
Ryan Golds
Samuel & Denise Arsht
Sandy Sigal
Sarah Reznick
Singerlewak Charitable
Foundation
Sports Academy
Thousand Oaks
Stephanie Hunter
The Montage Foundation
The Reagan Foundation
Tom & Skip Shaver
University Village
Winton Berci
Word & Brown General Agency

2019 BOARD OF GOVERNORS

EXECUTIVE COMMITTEE

Jeff Johnston, Chairman
David Heroux, Vice Chair
Cal Johnston, Founding Chairman
Tim English, Treasurer
Marilyn Bencar, Secretary
Linda Catlin, Immediate Past Chair
Mark Bagaason
Adam Bulpitt
Barbara Impellizzeri
Tim Milaney
Amer Soudani
Gary Stephani

BOARD MEMBERS

Sonia Ahuja
Darrell Bradbrook
Lorraine Crawford
Stephen Davis
Philip Denlea
Steven Dorfman
Jack Gleason
Carl Goldsmith
Joe Greenberg
Karen Jefferson
S. Dean Lesiak
Robert Leonard
Scott Lindquist
Rick Maltz
Sheryl Mazirow
Omid Noori
Robin Palmer
Jim Post
John Scardino
Joe Seetoo
Amer Soudani
Jeff Tanenbaum
Jennifer Terrill
Erick Thorson
Peter Wakeman
Denis Weber



2019 PARTNERS IN THE COMMUNITY

AE Wright Middle School and the Agoura Hills
(Jacqueline & Albert "Bud" Marley Boys & Girls Club)

AC Stelle Middle School
(AC Stelle Boys & Girls Club)

Bay Laurel Elementary
(Bay Laurel Boys & Girls Club)

Chaparral Elementary School (Dr. Richard
Grossman Boys & Girls Club)

City of Agoura Hills

City of Calabasas

City of Thousand Oaks

Colina Middle School
(Cal & Marje Johnston
Boys & Girls Club)

Conejo Valley Unified
School District

Las Virgenes Unified
School District

Lindero Canyon Middle
School (Linda & David
Catlin Boys & Girls Club)

Los Cerritos Middle School
(Marion & John E.
Anderson Youth Center)

Redwood Middle School
(John L. Notter Family
Boys & Girls Club)

Rotary Club of Westlake Village Sunrise

Sequoia Middle School
(Rocky & Lon Morton Boys & Girls Club)



BOYS & GIRLS CLUBS
OF GREATER CONEJO VALLEY

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